



## The Meyer Partnership

### **Nicole Meyer, Founder & Managing Partner**

Nicole has over twenty years' experience in Transaction Banking, having spent most of her career at Citibank, her last role as Managing Director, Team Leader for Citibank's North American Financial Institutions Cash Management sales team. At Citibank, Nicole's roles ranged from Business Development to Implementation Head for e-Banking Solutions to North American Cash & Trade Six Sigma Process Reengineering Head. Prior to Citibank, Nicole worked for The First National Bank of Chicago and Shawmut Bank Boston. She started her career in sales at Xerox.

Nicole's search experience includes hiring mid and senior-level executives for roles ranging from the Global Head of Transaction Banking, to the Global Head of Payments, to Heads of Regions and Countries, Heads of Product, Sales, and Service, and Heads of Operational Risk. Her expertise is in the areas of Cash Management, Digital, Payments and Liquidity, Trade/Working Capital/Supply Chain Finance, Securities Services/Custody, and Corporate and Commercial Banking. Given the natural extension of the payments business, Fintech and Digital mandates are on the rise and The Meyer Partnership is deeply involved in this growing sector. Nicole began her head hunting career in 2007 at The Rose Partnership in London as Head of the Corporate and Transaction Banking Practice.

Nicole is a frequent speaker at banking conferences and client forums, addressing audiences on the topics of Networking and Branding, Interview Skills, Writing Impactful Resumes, Career Transitions, and How to Work with Headhunters. She has also been invited to lead workshops on the topic of Managing your Career by Deutsche Bank, Bank of America, Zions Bank, JP Morgan, BAFT, The Association for Financial Professionals (AFP), and Baruch College.

Nicole has an undergraduate cum laude degree in Economics and French from St. Lawrence University and an MBA with Honours from The Wharton School at the University of Pennsylvania. She was formerly Series 7 licensed (General Securities License, Registered Representative in New York) and holds dual citizenship with the UK and US.